

## Sales Development Representative

To expand our sales team, we are looking for a passionate and dedicated Sales Development Representative to bring our passion for sustainable eyewear to independent opticians in various countries. If you are a communication hero, a sales talent and have a passion for innovative, high-quality eyewear, then apply now and become part of #planetrolf!

## RESPONSIBILITIES

- Build and cultivate long-lasting relationships with existing retail partners
- · Acquisition of potential new customers
- · Representative presentation of the brand Rolf at our retail partners
- Provide customer service and support our retail partner with product training
- · Preparation and realization of international trade fairs
- · Preparation of Sales Reports and Sales Forecasts

## JOB REQUIREMENTS

- · Highly self-motivated, confident and communicative personality
- · Structured way of work
- · Flexibility and willingness to travel
- · Conscientious and independent working style
- Various languages including English
- Experience in the eyewear industry would be an advantage
- · Affinity for using IT programs like Windows Office and Social Media

We offer you an exciting job in a dynamic environment as well as attractive compensation options. If you would like to become part of our international team, and have passion for high-quality eyewear products we look forward to receiving your application.

Please send your CV and a letter of motivation to jobs@rolf-spectacles.com

We produce eyewear from the finest natural materials.

Planet Rolf creates eyewear that is distinctive. Frames that are innovative and highlight the personality of the wearer.

As part of our team, you will work with a group of fun and friendly people who are as passionate about eyewear as they are about having a good time. We value creativity, individuality and a good sense of humor. If you're ready to take your love of eyewear to the next level, send us your CV and we'll see if we're a match made in heaven.

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